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APRIL 'Really Good Stuff' NEWSLETTER

Bucket List opportunities, exciting new listings, outrageous yacht designs, 18' skiffs reignited, a few laughs and more really good stuff...

WORLD Yacht Brokers

NEW LISTINGS

Falcon 82S



NZ\$2,100,000

Stunning, meticulously maintained motor yacht. 8+ rating, 2 owners, 4 cabins plus crew, spacious entertaining flybridge deck, stabilisers, cruise ready, previous proven Pacific Islands cruiser. This boat has had a full time skipper engaged to maintain and update. Nothing to be done, just step aboard and go. A fantastic boat.

New Zealand

Falcon 82

De Fever 48



NZD\$310,000

How about a floating home

CAPTAIN'S LOG

Wow!

We've got a jam packed issue for you this month. For reasons that will become obvious as you read we've called this months newsletter the '*Really Good Stuff*' issue and the main theme is your Bucket List. Enjoy!

"Time is a jet plane, it moves too fast"

Bob Dylan may have coined the phrase but oh how true; it's already April and where have the first 3 months of the year gone? The good news is 2014 seems to be off to a good start for the boating industry in the aftermath of the GEC (Global Economic Crisis). Boating industry reports from the USA indicate sales substantially above forecast. Very good news!

'Buyer's Market' Sliding

At World Yacht Brokers we have also noticed a rise in general inquiry, activity and sales. Indications seem to be that the 'Buyer's Market' of the past 4-5 years may be starting to plateau. If you didn't get in while the getting was good, you may have missed the boat - literally. Several recent sales have realised close to asking prices, distress sales in the Euro Zone have declined, although still more than early crisis days, (bigger boats still many to be had cheaply) and the US foreclosure and seizure stats are down. All factors combined suggest the boating fraternity, industry, sellers, buyers, etc. are getting back on their feet.

New Listings

We've got some excellent new listings, some on your doorstep and some half way round the world. Whether you want to take advantage off foreign currency rates, cruising seasons abroad or play closer to home, if we don't have it, we can find it for you. Check out our new listings in the column opposite.

Bucket List Time?

What have you added to your Bucket List for 2014, what have you ticked off? If a boat, sail or power, any size, at home, across country, across the world, trading up, down, out, or trading an

away from home - in the South Pacific? This is a perfect live-aboard island-hopper in Fiji. New engines 2003 approx. 300 hours, well maintained, sound vessel, very little use. The interior is very dated, in need of refurbish and this is reflected in the asking price. Present an offer pending survey, personal inspection & sea trial. All offers will be presented. Deceased Estate must sell.

Fiji Islands

DeFever 48

Jeanneau 54



NZ\$610,000

2008 - very well maintained 3 cabin model, Onan generator, air con, electric winches, solar panels, full electronics, all the bells & whistles. Currently in Turkey but re-locating Greek Islands this season (article opposite).

Eastern Mediterranean

Jeanneau 54

Beneteau 37



NZD\$275,000

European Boat of the Year. Owner reluctantly sells, 2012 - 2 cabin model, still under factory warranty, less than 100 hours, bow thruster fitted this week, many factory options, plus extras. Option to trade for a 35' 40' power boat.

New Zealand

asset is on your bucket list, we can help. So spoil yourself, spoil your family, spoil anybody, just don't spoil your dreams. If it's on your bucket list, making plans to tick it off is probably going to make you feel a whole lot better. Contacting us might just be the first step in that direction.

Dear Friends, thank you for taking the time to read this month's effort. If you have news to include, a boat to sell or trade, looking for one to buy, please drop me a line. Follow us on our social links below or join a new Blog via our website.



David Woodley Principal Broker.

Contact



Jeanneau 54 'Wanaka' for Sale in Med



After enjoying his beautiful Jeanneau 54 Deck Saloon 'Wanaka' in the Mediterranean for the past 3 seasons, Kiwi owner Don has ticked that off his Bucket List and had a great time doing so. But the South Pacific is calling him back to tick more off his list and he's about to re-calibrate his GPS for those cruising grounds. The dilemma of whether to sail the yacht from the Med via the Caribbean or sell in the Med and look for another yacht closer to South Pacific cruising grounds has been decided and we now offer this stunning yacht for sale in the Mediterranean. If you've ever thought about cruising the Med, you can join kiwi skipper Don for a week or a few days cruising the Western Med this season for a taste. Visiting Wanaka's blog is the first step if this is on your bucket list.

'Wanaka' Blog

Contact us immediately if owning a gorgeous 54 Jeanneau sailing yacht based in the Mediterranean is on your Bucket List. Wanaka is for sale after this season, we will help with full transition, Med familiarity, winterisation and any other details to put her new owner in a total comfort zone. Oh so easy!

Contact

Boat & Asset Trading Service

A lot of feedback from our last newsletter about this new service. We've had comments and inquiries from around the world, all favorable and a whole



Beneteau 37**Pacific Eagle**

US\$3.7m

Realistically priced to sell.

Scheduled this month for hull re-paint and 4 year survey.

(article opposite)

New Zealand

Pacific Eagle**120' Custom Motor Yacht**

€5,700,000

Reduced from €7m

Full details and inventory on our website.

Turkey - Mediterranean

120' Custom**Beneteau 58**

€410,000

2012 - 3 cabin model, like new, air con, generator, electric winches, full electronics, all the bells & whistles.

Spain - Med.

Beneteau 58**Beneteau 46**

new department created to

develop this exciting new field. Our trading page is developing as we add boating associated assets for trade. Most recently a Beneteau 37 is listed for sale or trade. See opposite listing.

More Details**'Pacific Eagle' Update**

We know by the number of visitors to Pacific Eagle's page that many of our readers are interested, infatuated, or just in love with this stunning yacht. Whether you are in a vicarious helms seat or a would-be owner waiting to get



your ducks in a row, this yacht is one of the most visited pages on our website. To keep our readers and potential buyers updated we can advise that she is due to be dry docked for her 4 year Safe Ship Survey and hull re-paint this month. Following this she is due to continue her annual adventure tourism pilgrimage to the Pacific Islands of Fiji and Tonga. You can charter Pacific Eagle this season or you can own her. This is a big boat but the transition is small, made easy with full knowledge transfer carried out by the owner (who operates the yacht personally as skipper). If something like this is on your Bucket List you really should contact us. See listing opposite.

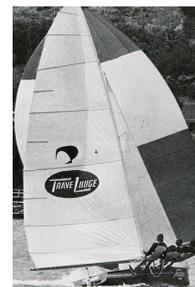
Contact**New Zealand 18' Skiffs Return to Glory**

Last month on Sydney Harbor two New Zealand teams, C-Tech and Yamaha, finished One-Two in the JJ Giltinan 18' Skiff

Championship. Could the Alex Vallings and David McDiamid skippered crews signal the return of the NZ glory days? Read the full report here.

18' Skiff Report**McDell Brothers Legacy**

Not since 1974 when 'Travelodge' skippered by Terry McDell with brother Kim aboard, had New Zealand been successful in the 18' Skiff Championship until this year. The McDell Brothers went onto success in bigger boats. Kim sailed on Gunboat Rangiriri winning the World One Ton Championship in Sydney in 1977 and Terry was on New Zealand's winning Admiral's Cup team in 1987. The McDell's have also been involved in initiating the New Zealand revival of the 18 Footer scene. Both Terry and Kim were in Sydney for the recent 18' Championship event.





US\$250,000
Price drop from \$269,000
2008 2 cabin model, very tidy, presents like new, generator, watermaker, electric winches, full electronics, ready to cruise now. Must sell.

Fiji Islands

Beneteau 46

Sunreef 62



€900,000
Reduced from €1,200,000
2007 model, generator, watermaker, air conditioning. Top condition, ready to go to your Bucket List anchorages.

Spain

Sunreef 62

Princess 460



€175,000
1999 model, engines only have 450 hours since complete overhaul, stern & bow thrusters, air con, generator.

Greece

We can land this boat in NZ for under NZD\$400,000

Princess 460

Your Boat Here?

Thinking of selling?
We would love the opportunity to list your boat.
World Yacht Brokers has one of

Note the Kiwi emblem on the main back in 1974 - before the fern.

McDell Brothers

Exchange Rate Still High

The trend continues, a little dip in the Aussie dollar, but it's still a very good time for boat buying offshore. Avoid the pitfalls, use a trusted broker experienced in offshore dealings.

Exchange Rates



Making Dreams Come True

Let's face it; no matter how small or big your dream boat is, designing, building, buying, it is a dream. Many which are realised, many which remain just dreams. The job of a good boat/yacht broker is to help people realise those dreams. As boat brokers our business is really the 'making dreams come true business'.



QUOTE:

'Whatever your dreams are take them very, very seriously.'

Barbara Sher

Global Brokering Service

What can World Yacht Brokers offer that sets us apart?

- exclusive Artemis Yachts dealer
- we represent seller's, buyers & traders
- any boat, anytime, any location in the world
- global brokers network search tool
- unlisted boat search function
- international insurance network
- international surveyors network
- affiliation with international maritime legal experts
- assist with foreign flagging, corporations and taxes
- assist with transporting, shipping, delivery crews, importation
- assist with wintering a boat anywhere in the world
- Public Blog - a forum for new boat listings, news and events available via our website



Talk to us...

Contact

Free ABB Service

Our All Brokers Bulletin Service will



the lowest commission rates at just 5%. For this you get all of our marketing tools; website listing, newsletter listing, individually targeted campaigns, full transparency activity reporting.

For more information on what we offer;

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Blog Now Active

Our Blog is up and running at full speed. We've made a few tweaks to allow easy access to older posts, you can comment, list your own boat and there's even an automatic featured post function; a slide show begins rolling the minute you visit our Blog. This is so you can see the latest posts, listings, news, etc. and only choose what you want to look at or comment on. Every new listing we have for sale will be posted there immediately as well as regular news, your comments and event updates. We invite you tune in regularly, keep pace with what's happening in our world, follow our activity and make your own comments.

[Blog](#)

Lighten Up With Phillis!



A standout comedian in the early days of standup, Phillis Diller was one of a kind. Not only with her wild-haired appearance, but her one liners still resonate today. Here's a few chuckles;

I want my children to have all

send an overnight request to our global network to search for a particular boat. Results in 24 hours saves you hours of online searching and the added advantage of discovering boats not publicly listed for sale. Commonly known in the trade as 'back pocket or top pocket listings'

Talk to us...

[Contact](#)



Updates from Previous Newsletters

Offshore Webinar Apology

We created a monster with this event which was supposed to be held months ago. The replies and questions from around the world were huge and literally drowned the actual Webinar event because we left the door open to reply to every email query. When it came time to host the Webinar, 99% of attendees had been dealt with on an



individual basis and withdrew registration. Several of those people have since followed through with their offshore dreams. However; we have not been able to recognise another brokerage offering this service, so we plan to re-visit the Offshore Webinar in the coming weeks. Our newsletter audience has grown substantially since then and there are still many who registered but did not get what we promised. Please make your registration if you would like attend. It's all very easy, we will send you a link and password to sign in prior to the Webinar. You can participate live by voice or type any questions direct from your computer, laptop or mobile device. This Webinar is free, absolutely no cost to those participating. It's designed to help answer some of the questions and pitfalls of buying a boat in a foreign country, keeping there or importing it to your home country.

[Webinar](#)

Fiji Cruising Guide

We have several registered orders pending through World Yacht Brokers and the new edition is now ready. As advised, the Fiji Cruising Guide to the Mamanuca and Yasawa Islands of Fiji will also be available on USB stick from Musket Cove Marina in Fiji this coming season. If you would like the guide before you set sail contact us below. If you would like to pick it up from Musket Cove contact Sophie at Musket Cove Marina. She will need to have advance orders to make sure stock is available. We include Musket Cove link below.

[Fiji Cruising Guide](#)

[Musket Cove Marina](#)

things I couldn't afford. Then I want to move in with them.

We spend the first 12 years of our children's lives telling them to walk and talk and the next 12 years telling them to sit down and shut up.

The best way to get rid of kitchen odors is to eat out.

Burt Reynolds once asked me out; I was in his room.

My photographs don't do me justice. They just look like me.

I admit. I have a tremendous sex drive. My boyfriend lives forty miles away.

His finest hour lasted a minute and a half.

Phillis Diller 1917-2012

Quote for April

We've mentioned The Bucket List quite a bit in this edition. It seems only a fit to conclude with an apt quote;

"And in the end it's not the years in your life that count, but the life in your years".

Abraham Lincoln

Flotsam & Jetsam Around the Docks

PERISCOPE DOWN, DIVE!

Yachting Magazine has released a portfolio of it's 10 Most Outrageous Yacht Designs. How about a submersible super yacht? If nothing comes of this creation other than stirring conversation, surely the question on everyone's lips; "Who will place the first order?"

But wait - there's more...

Luca Bassani Anitvari's 190

foot 'Wally Why' with a 124 foot beam, seems almost like an April fool

gag. Especially considering April 1st is looming and Wally is often used as a derogatory title for someone behaving on the fringes of stupidity. But not all of the Top 10 are merely visions, the largest superyacht in the world, the 590 foot 'Azzam' is also included in the list and she was

launched in 2013. So there could be an order coming yet Mr Anitvari.

Check out Yachting Magazine's Top 10 Outrageous Designs here;

[Outrageous Yacht Designs](#)

'A' DOWNUNDER



Following on from our Outrageous Yacht Designs story above, the superyacht 'A', another very different design, is currently cruising in the South Pacific. Lately in New Zealand's City of Sails and Americas' Cup base, Auckland, 'A' has most recently been sighted in the Marlborough Sounds. A region renowned for excellent wine and world class Sauvignon Blanc, locals are wondering what vineyard will be the target of a Russian billionaire. The Wall Street Journal took a tour of 'A', you can take a tour inside here;

[Superyacht 'A'](#)

WHAT DO WE DO WITH A DRUNKEN SAILOR?

Suggestions have been made about applying and enforcing the road transport blood alcohol rule to boat drivers. We've all seen people at the helm after a day in the hot sun and too many drinks trying to position a boat for anchoring; it can be amusing to watch but its also dangerous. Some people say that clamping down on drinking and skipping is not enough and boat drivers/skippers should also be required to be licensed just like car drivers. The argument is that just because you can afford a million dollar boat, does not mean you know how to operate one.





All those in favor....

ARMY OF SAILORS?

The India Army has just completed a 112 mile sailing passage across the Great Rann of Kutch, the largest salt water desert in the world. Why?



Indian Army Sailing

AHOY VEGETABLE SAILORS

Have you got a giant pumpkin you don't know what to do with?
SUGGESTION; Go boating.



See more of this quirky Pumpkin Boating

Pumpkin Boat

Thank you

Dear Friends,

Thank you again for taking the time to read our Bucket List edition newsletter and thanks to those who have contributed. If you have something you think our readers would like to know about please drop us a line with details. Looking for a particular type of boat, do you have a boat to sell or trade?

We'd really like to help you tick a boat off your Bucket List - before you kick the bucket!



David Woodley Principal Broker.

Contact



Email: info@worldyachtbrokers.com

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